

Key Facts Statement

Unique Proposal Number _____

Part 1 (Interest rate and fees/charges)

1	Loan proposal/ account No.		Type of Loan			
2	Sanctioned Loan amount (in Rupees)					
3	Disbursal schedule (i) Disbursement in stages or 100% upfront. (ii) If it is stage wise, mention the clause of loan agreement having relevant details		100% upfront As per clause 4 of the Facility Agreement.			
4	Loan Term (year/month/days)					
5	Instalment details					
	Types of Instalments/ Drop	Number of Limit EPIs	EPI (₹)	Commencement of Repayment, post sanction		
6	Interest rate (%) and type (fixed or floating or hybrid)					
7	Additional Information in case of Floating rate of interest					
Reference Benchmark	Benchmark Rate (%) (B)	Spread (%) (S)	Final Rate (%) R= (B)+(S)	Reset periodicity (Months)	Impact of change in the reference benchmark (for 25 bps change in 'R', change in:)	
				B	S EPI (₹)	No. of EPIs
AFL Reference Rate	-	-	-	NA	NA	-
					Rs. * (Monthly repayment Amount for OD facility would be Principal (Limit Drop amount) Plus the interest Charged (basis utilization)	

** Reset Periodicity for Floating Rate of Interest is event based.

** Please note that the maximum tenure for MSME Loans would be restricted to (to be entered)

* The final Equated period instalment (EPI) amount will vary based on the actual date of Disbursement availed by the Borrower.

8		Fee/Charges			
		Payable to the RE (A)		Payable to a third party through RE (B)	
		One-time/ Recurring	Amount (in ₹) or Percentage (%) as applicable	One- time/Recurr ing	Amount (in ₹) or Percentage (%) as applicable
(i)	Processing Charges				
(ii)	Insurance charges				
(iii)	Valuation fees				
(iv)	Any other (please specify)				
9	Annual Percentage Rate (APR) (%)				
10	Details of Contingent Charges (in ₹ or in %, as applicable)				
	(i) Financial Terms and Conditions				
	(ii) Non -Financial Terms and Conditions				
(i)	Penal charges, if any, in case of delayed payment Penal Charges for delay in any payments due under the Finance Document(s)	6% p.a. on the overdue amount (Principal overdue / Interest overdue / EMI overdue) for the period the said amount remains overdue. *Goods and Services Tax (GST) will be charged extra as per the applicable law, on all the charges and fees (wherever GST is applicable).			

(ii)	Other penal charges, (Related to Non-compliance of Sanction Condition/ Terms of the agreement)	(1) Penal Charges for delay in security creation as per the terms of the Sanction Letter	2% p.a. The penal charges for delay in security creation will be levied on the outstanding principal amount of the Facility, commencing from the date the security was supposed to be created until the date it is actually created.
		(2)(a) Penal charges related to noncompliance of any other Material Terms and conditions as per the sanction letter / facility agreement (b) Penal charges related to non-submission of documents / information as per the Sanction Letter terms and conditions	1% per annum. The Penal Charge for these non-compliance will be levied on the outstanding principal amount of the Facility, for each instance of non-compliance, calculated from the date of the breach until the date the terms of the Sanction Letter are met. In cases involving multiple breaches, the total penal charges will not exceed 3% per annum. *Goods and Services Tax (GST) will be charged extra as per the applicable law, on all the charges and fees (wherever GST is applicable).
		**Material Terms (in addition to Material Term covered under point 10(i) and 10(ii) above)	
		1. Event of Default: Occurrence of any Event of Default under the Sanction Letter or other Finance Documents, other than Event of Default related to financial default of the borrower.	
		2. Security Cover: Not maintaining the security cover as stipulated under this sanction letter.	
3. Financial Covenants: Violating any financial covenants stipulated under this sanction letter or allowing deterioration in financial conditions impacting the fulfilment of obligations under			

		<p>this sanction letter or other Finance Documents.</p> <p>4. Approvals: Failing to obtain or maintain necessary approvals including but not limited to construction permissions, completion certificate, environment clearance, permission to mortgage, no objection letters, pari-passu ceding letter, etc wherever applicable within stipulated timelines.</p> <p>5. Business Plans or Project Timelines: Deviating from agreed business or base case plans or cash flow planner or delaying project implementation, completion, or improvement.</p> <p>6. Creditworthiness: Delay/failure to obtain external credit risk rating from the agency approved by RBI stipulated in the sanction wherever applicable or negative outlook, business viability affecting financial stability, as stipulated in the sanction letter wherever applicable</p> <p>7. Cashflow routing: Delaying the opening of an escrow account as required or failing to route cash flows through the designated account, stipulated in the sanction letter wherever applicable.</p> <p>8. Insurance: Not procuring/renewing and endorsing of the insurance of assets and securing the assets on time.</p> <p>9. Additional Borrowing: Save for exceptions permitted under this Sanction Letter, if the Borrower incurs additional borrowing or obligations without AFL's consent.</p> <p>10. Non submission of information: Not providing information necessary for periodic review or renewal within stipulated timelines.</p> <p>11. Any other material terms as defined in the sanction letter.</p>
(iii)	Foreclosure or pre-payment charges, if applicable	<p>Charges and conditions for:</p> <p>1.Part-Prepayment (on the amount being part paid)</p> <p>2.Foreclosure (Full Pre-Payment) on the total loan outstanding / current limit (Available limit + Utilized limit in case of overdraft)</p> <p>1. Applicable for Facilities where the Interest Rate is Fixed Rate:</p> <p><u>Pre-payment/ Foreclosure charges:</u> 4% + Applicable Taxes</p>

		<p><u>Part Pre-Payment and Foreclosure conditions:</u></p> <ol style="list-style-type: none"> 1) Part Pre-Payment / Foreclosure shall be permitted only after clearance of 12 EMI's. 2) Part- pre-payment will only be allowed twice in a financial year and pre-payment of up to 25% of POS can only be accepted in a financial year. 3) Amount Received as Part Pre-Payment/Foreclosure, will be adjusted against the Principal Outstanding and Part Pre-Payment/ Foreclosure Charges 4) For any Part Pre-Payment received adjustment will be given in Tenure and EMI amount will remain the same. (EMI Tenure would decrease; EMI Amount will remain the same) <p>2. Applicable for Facilities where the Interest Rate is Floating Rate:</p> <ol style="list-style-type: none"> I. For Facilities availed by Micro and Small Enterprises: Pre-payment charges/ foreclosure charges – NIL II. For Facilities other than those covered in 2. I. above: <ul style="list-style-type: none"> <u>Pre-payment/ Foreclosure charges:</u> Up to 3% + Applicable Taxes <u>Part Pre-Payment and Foreclosure conditions:</u> <ol style="list-style-type: none"> 1) Part Pre-Payment / Foreclosure shall be permitted only after clearance of 12 EMI's. 2) Part- pre-payment will only be allowed twice in a financial year and pre-payment of up to 25% of POS can only be accepted in a financial year. 3) Amount Received as Part Pre-Payment/Foreclosure, will be adjusted against the Principal Outstanding and Part Pre-Payment/ Foreclosure Charges III. For any Part Pre-Payment received adjustment will be given in Tenure and EMI amount will remain the same. (EMI Tenure would decrease; EMI Amount will remain the same) The applicability of the prepayment charges shall be determined based on the classification
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		of the Borrower's enterprise (i.e. Micro, Small or Medium) on the date of prepayment and for this purpose the Borrower must provide its latest Udyam Registration Certificate to the Lender when requesting the prepayment.
(iv)	Charges for switching of loans from floating to fixed rate and vice versa	1% of the loan outstanding
(v)	Any other charges (please specify)	Please refer to our Schedule of charges via the link https://www.axisfinance.in/policies-and-standards/schedule-of-charges

Part 2 (Other Qualitative Information)

1	Clause of Loan agreement relating to engagement of recovery agents	The Borrower acknowledges that the Lender may use the services of a recovery agent ("Recovery Agent") for the recovery of the Facility in case of default. The Recovery Agent shall adhere to the guidelines set forth by RBI, which prohibit the use of intimidation, harassment, or abusive language. The Recovery Agent shall operate within permissible hours as specified by the RBI and any communication for recovery purposes shall be made at a mutually agreed upon location. The Lender shall ensure that the Borrower is informed about the details of the Recovery Agent to be engaged.
2	Clause of Loan agreement which details grievance redressal mechanism	The Borrower acknowledges that the Lender has established a Grievance Redressal Mechanism in accordance with the guidelines set forth by RBI. The Lender's Board of Directors has laid down the appropriate grievance redressal mechanism within the organization to resolve disputes between AFL and its customers. The mechanism ensures that all disputes arising out of the decisions of lending institutions' functionaries are heard and disposed off at least at the next higher level. The details of the grievance redressal officer belonging to the Lender as well as that of the local office of RBI will be prominently displayed at the Lender's branches/places where business is transacted for the benefit of the Borrower. The grievance redressal

		<p>mechanism process is available at https://www.axisfinance.in/policies-and-standards/fair-practices-code and the contact details of the Grievance Redressal Officer shall be as follows:</p> <p>Axis Finance Limited, Axis House, Ground Floor, Wadia International Centre, Worli, Mumbai-400025, Kind Attn: Grievance Redressal Officer-Ms. Mangal Sarang, Email id- mangal.sarang@axisfinance.in , Mobile No.- +91-8655749343</p>	
3	Phone number and email id of the nodal grievance redressal officer	<p>Axis Finance Limited, Axis House, Ground Floor, Wadia International Centre, Worli, Mumbai-400025, Attn: Grievance Redressal Officer-Ms. Mangal Sarang, Email id- mangal.sarang@axisfinance.in, Mobile No.- +91-8655749343</p>	
4	Whether the loan is, or in future maybe, subject to transfer to other REs or securitisation (Yes/ No)	Yes	
5	In case of lending under collaborative lending arrangements (e.g., co-lending/outsourcing), following additional details may be furnished:		
	Name of the originating RE, along with its funding proportion	Name of the partner RE along with its proportion of funding	Blended rate of interest
6	In case of digital loans, following specific disclosures may be furnished:		
	(i) Cooling off/look-up period, in terms of RE's board approved policy, during which borrower shall not be charged any penalty on prepayment of loan		
	(ii) Details of LSP acting as recovery agent and authorized to approach the borrower		

For DOD/OD Facility- Interest with respect to the OD facility granted to the Borrower shall be calculated on a daily basis as per the utilized amounts from the OD Facility available in the Borrower's Account at the end of the day. Interest shall be calculated for a period beginning from 1st day of every month to "end of every month" i.e., 28th /29th/ 30th or 31st (applicable as the case may be) day of the month during the tenure of the Facility and the same shall be payable by the Borrower by 5th of the subsequent calendar month.

In the event the Commencement Date is on or before the 20th day of the month, then the Initial Limit shall be applicable from the Commencement Date till and including the last day of such month. However, if the Commencement Date is on or after the 21st day of the said month, then the Initial Limit shall be applicable from the Commencement Date till and including the last day of the immediately succeeding month. Thereafter, for each month, the Operating Limit shall be applicable from the first date of the relevant calendar month ("Limit Change Date") till the last date of the same calendar month (both inclusive). The Operating Limit shall automatically stand reduced on each Limit Change Date by an amount equal to L/N where L is the Initial Limit and N is the Tenure of the Overdraft Facility, designated in months as provided in Schedule hereto.

Illustration: Assuming that the Commencement Date is on or before 20th of the first month of the Tenure, and if the original Tenure of the Overdraft Facility is 10 months and the Initial Limit granted is Rs.10,00,000/- (Rupees Ten Lakhs only), the Operating Limit for the next month shall automatically be reduced by $Rs.10,00,000/10 = Rs.1,00,000/-$ (Rupees One lakh only) and the new Operating Limit shall be $(10,00,000 - 1,00,000) = Rs.9,00,000/-$ (Rupees Nine lakhs only). Similarly, for the next succeeding month, the Operating Limit available to the Borrower shall be reduced by another Rs.1,00,000/- (Rupees One Lakh), and shall become Rs, 8,00,000/- (Rupees Eight Lakhs) and so on and so forth.

Repayment Date	5th of Every Month
Limit Drop Date	1st of every month, interest will be charged on the last day of each month
Limit Drop Amount	Drop Limit each month will be equal to Sanction Limit divide by the Tenure of the OD facility. Illustration – If Sanction limit is Rs.12,00,000 and your Loan Tenure is 5 years (60 months), Limit Drop each month will be Rs.20,000 $(12,00,000 / 60)$.

First EMI start Date

EMI is scheduled either on 5th or 15th of every month as per customer request. The first EMI cycle is dependent on the Loan disbursement date. Please check the EMI due date as mentioned in the Loan agreement and in KFS for further clarity.

Broken Period Interest (BPI)

Broken Period Interest refers to the interest charged for the period between your disbursement date and the start of first EMI cycle date.

Refer repayment schedule above for Broken Period date and EMI start date.

For assistance , you may access our customer care support through the link below:
<https://www.axisfinance.in/Customer-Services/grievance-redressal-mechanism>

Computation of APR for Retail & MSME Loans

Equated Periodic Instalments (EPI) and Annual Percentage Rate (APR) are shown for Term Loan. In the case of an Overdraft (OD) facility, the Equated Periodic Instalments (EPI) and Annual Percentage Rate (APR) will differ based on actual drawdown amount.

Sr. No.	Parameter	Details
1	Sanctioned Loan amount (in Rupees) (SI no. 2 of the KFS – Part 1)	
2	Loan Term (in years/ months/ days) (SI No.4 of the KFS – Part 1)	
a)	No. of instalments for payment of principal, in case of non-equated periodic loans	
b)	Type of EPI Amount of each EPI (in Rupees) and nos. of EPIs (e.g., no. of EMIs in case of monthly instalments) (SI No. 5 of the KFS – Part 1)	
c)	No. of instalments for payment of capitalised interest, if any	
d)	Commencement of repayments, post sanction (SI No. 5 of the KFS – Part 1)	
3	Interest rate type (fixed or floating or hybrid) (SI No. 6 of the KFS– Part 1)	
4	Rate of Interest (SI No. 6 of the KFS – Part 1)	
5	Total Interest Amount to be charged during the entire tenor of the loan as per the rate prevailing on sanction date (in Rupees). (In case of OD, this is subject to the actual limit utilization)	
6	Fee/ Charges payable (in Rupees)	
A	Payable to the RE (SI No.8A of the KFS -Part 1)	
B	Payable to third-party routed through RE (SI No.8B of the KFS– Part 1)	
7	Net disbursed amount (1-6) (in Rupees)	
8	Total amount to be paid by the borrower (sum of 1 and 5) (in Rupees).(In case of OD, this is subject to the actual limit utilization)	
9	Annual Percentage rate- Effective annualized interest rate (in percentage) ¹⁰ (SI No.9 of the KFS -Part 1)	
10	Schedule of disbursement as per terms and conditions	
11	Due date of payment of instalment and interest (In case of OD, limit will drop by 1st of every month, payable by immediate 5th of the month)	

***Repayment Schedule under Equated Periodic Instalment for the Facility
(Applicable in case the Facility is a term loan)**

Page 10 of 12

***Note:**

- a. Single Tranche Disbursement:** The repayment schedule has to be as per the present terms/interest rate in case single disbursement is to be done under the facility.
- b. Multiple Tranche disbursement:**
 - (i) Where tentative timelines are available:** Where disbursement is happening in multiple tranches and tentative timelines for the disbursement of the tranches are **available**, in such cases the repayment schedule needs to be prepared keeping in mind the proposed dates of each disbursement. The present terms/interest rate may be considered for all tranches,
 - (ii) Where tentative timelines are not available:** Where disbursement is happening in multiple tranches and tentative timelines for the disbursement of the tranches are **not available**, in such cases the repayment may be prepared assuming complete disbursement in single tranche. The present terms/interest rate may be considered.